



# The Nutrition Science Site

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## Product-Specific Studies

Please Note: These papers are educational in nature, rather than promotional. The products studied are designed to nutritionally support optimal health. If you have a health challenge, please use this information in conjunction with the care of a health professional and with proven therapy.

● All Audiences

● Medical Audiences

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### ● GlycoScience & Nutrition: Product-Specific Studies

1. Use of Calcium Channel Blocker and Glyconutrients to Treat FSH Muscular Dystrophy
2. The Effect of Glyconutritional Supplementation on Toddlers with Failure to Thrive
3. Effect of Glyconutritionals on Oxidative Stress in Human Subjects: A Pilot Study

### ● References: Product-Specific

#### Chemistry

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#### In Vitro

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#### Animal

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#### Human, Observational: Case Report

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#### Human, Observational: Retrospective and Prospective Studies

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# MANNATECH, INC.

## CONSOLIDATED PRODUCT GROUP SALES ANALYSIS (000's)

For the Period Ending July 31, 2001

PRODUCT GROUPS	CURRENT MONTH			YEAR TO DATE		
	Current Year	Prior Year	% Change	Current Year	Prior Year	% Change
Manaloe	\$ 236	\$ 352	-33.0%	\$ 1,943	\$ 3,242	-40.1%
Ambrolose	\$ 350	\$ 404	-13.3%	\$ 2,558	\$ 3,384	-24.4%
Bulk Ambrolose 75g	\$ 235	\$ 224	5.1%	\$ 1,654	\$ 1,639	0.9%
Bulk Ambrolose 100g	\$ 1,788	\$ 1,662	7.6%	\$ 12,521	\$ 13,559	-7.7%
Bulk Ambrolose 50g	\$ 502	\$ 561	-10.5%	\$ 3,731	\$ 4,820	-22.6%
Cellular Comm Support	\$3,112	\$ 3,202	-2.8%	\$ 22,408	\$ 26,644	-15.9%
% of total finish product sales	37.3%	36.1%		36.6%	37.1%	

# Sales of Herbs – Calendar Year 2000

Herb	Sales in Millions	Percent Change
Ginkgo Biloba	99.1	-32.1
Ginseng	62.5	-25.2
Garlic	61.2	-20.0
Echinacea	58.4	-20.4
St. John's Wort	56.0	-45.4
Saw Palmetto	43.9	-2.5
Soy	41.0	115.6
Valerian	16.8	70.5
Kava Kava	14.7	-16.2
Evening Primrose	8.9	-1.0
Milk Thistle	8.9	14.6
Grape Seed	7.9	-5.7
Bilberry	6.2	-3.7

  

Herb	Sales in Millions	Percent Change
Black Cohosh	6.2	2.0
Green Tea	3.2	39.4
Pycnogenol	3.1	-34.3
Multi Herbs	2.6	-28.5
Ginger	2.2	-8.7
Yohimbe	2.1	12.5
Feverfew	1.6	-23.6
Hawthorne	1.5	-6.8
Dong Quai	1.4	-24.7
Aloe Vera	1.2	-5.0
All Others	80.4	
Total	591.0	-15.1

# Sales of Non-Herbal Supplements – Calendar Year 2000

Supplement	Sales in Millions	Percent Change
Glucosamine/ Chondroitin	368.6	25.6
Co-Enzymes & CoQ-10	48.3	14.2
Melatonin	26.6	-14.2
Gelatin	23.5	172.3
Amino Acids	22.7	9.1
Fish Oil/ Fatty Acid	17.4	25.0
Acidophilus	12.2	14.5
DHEA	10.2	-6.3
Flax Seed	9.7	92.2

Supplement	Sales in Millions	Percent Change
Lecithin	9.3	-7.2
Glucose	7.9	18.0
Shark Cartilage	4.0	-32.7
Fruits/Vegetables	2.4	4.0
Bee Pollen	2.3	-18.6
Papaya	2.2	6.6
Kelp, Lecithin, B6	1.9	-12.9
Brewer's Yeast	1.2	-9.9
Yeast	1.2	0.8
All Other	74.4	
Total	646.0	13.1